

SONNY JAY ZAMBRANA

SENIOR MANAGER | CLOUD CONSULTING LEADER

Secure cloud architecture, multi-cloud transformation, regulated environments, executive advisory, and technical leadership across organizations from private startups to publicly traded global enterprises.

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24+	100+	98%	95%
YEARS IN TECHNOLOGY	TECHNICAL DEMONSTRATIONS	CUSTOMER SATISFACTION	CUSTOMER RENEWAL

LEADERSHIP PROFILE

Senior cloud consulting leader architecting secure, scalable multi-cloud and hybrid solutions. Experience across AWS, Azure, and Google Cloud with a focus on regulated environments. Trusted advisor to executive, security, and architecture leaders navigating cloud modernization, AI platforms, SaaS delivery, and authorization objectives.

SELECTED EXPERIENCE

COALFIRE	2025 - Present
Senior Manager - Cloud Consulting	
ACCENTURE	2021 - 2024
Systems Architect	
AMAZON WEB SERVICES	2017 - 2021
Senior Solutions Architect / Technical Account Manager	
J.D. POWER	2016 - 2017
Cloud Solutions Lead	

TRUSTED ENVIRONMENTS

- FedRAMP Moderate and High
- DoD Impact Levels 4 and 5
- SOC 2 and enterprise governance
- SaaS and AI compliance architecture

CERTIFICATION

AWS Solutions Architect Professional
2023

CORE DISCIPLINES

LEAD	Technical leadership, team mentoring, executive advisory, and sales-to-delivery alignment
ARCHITECT	Multi-cloud and hybrid strategy, secure platform design, Terraform, IaC, and DevOps automation
SECURE	Cloud governance, risk management, compliance strategy, ATO readiness, and operational resilience
INNOVATE	AI infrastructure, AI-assisted compliance, automation, and emerging technical workflows